SCOVILL DULLET FEBRUARY, 1966

Published by Scovill Manufacturing Company for its Employees





\$828. TO GABE CIASULLO OF TRANSPORTATION

Traffic Director Arthur M. Rogers presents check in amount of \$828. to Gabriel Ciasullo for his suggestion which cut down on time for unloading trailers at the Oakville Division receiving area. The suggestion also cut down on his turn-around trip back to Waterbury.

\$100. PARTIAL PAYMENT TO DAVE KOLAKOWSKI

Aluminum Finishing Foreman Carl Pickett observes performance of a new anodizing rack designed by David Kolakowski. Used for anodizing both base and cup, it saves production time for this item as well as eliminating hold-up of other production work.

Medicare

We had hoped, by now, to be able to tell employees and retirees, 65 and over, how the Medicare program will affect their Blue Cross and C.M.S. or Comprehensive Medical benefits.

Unfortunately, no information is available as yet as to what benefits will be available from Connecticut Blue Cross, Connecticut Medical Service, or The Aetna. As soon as this information is available, you will be advised.

In the meantime, we strongly recommend that everyone 65 years of age and over sign up with Social Security immediately for the Voluntary Supplemental Plan at \$3.00 per month. This must be done before March 31, 1966, so that benefits will be available July 1.

Anyone who fails to sign by the end of March will not be eligible to apply

Record Profits, Sales for 1965

Comparative Scovill sales and earnings for the past two years:

	1965		1964	
Sales	\$268,156,497		\$195,603,675	
Profits after Taxes	\$	8,854,778	\$	5,358,681
Profits as % of Sales		3.3%		2.7%

Scovill Manufacturing Company in 1965 achieved a 65% increase in earnings and a 37% increase in sales over the previous year according to recently released figures covering operations in

for these benefits again until 1967, and then at a higher rate.

We can tell you that present Group coverages will not duplicate Medicare benefits. this country and abroad. This amounted to a 3.3% profit on sales after taxes.

Earnings for the year ending December 26, 1965 were \$8.8 million, compared with \$5.3 million in 1964. This amounted to \$5.59 per share, compared with \$3.31 per share in 1964.

Sales rose to \$268 million from \$195 million in 1964.

Malcolm Baldrige, president, said "the increase in earnings is due to operating economies, a broadening of (Continued on Page 2, Col. 1)

Major Medical Claims For Hourly and Piecework Employees

To process claims—you must show that you have paid the first \$100.00 over and above payments by Blue Cross and C.M.S. All bills and receipts must be itemized. They may include:—

Drugs, office visits, consultations, nurses (if authorized by your doctor), and other medical expenses in excess of Blue Cross & C.M.S. benefits which you must pay.

Where Employees Work

The sales and earnings figures for 1965 shown above reflect the efforts of the over 14,000 people employed by Scovill. Here is where these employees were located at the end of 1965:

, -, -	
Waterbury Area	4,545
Other U.S. Locations	6,521
Foreign	3,196
Total	14,262

Foreign locations:— Canada, 232; Mexico, 242; Brazil, 206; France, 976; England, 1,358; Australia, 72; India, 108; Puerto Rico, 2.

MEMO from Management:

Part Of The Sales Team

"Good salesmanship consists of selling goods that won't come back — to customers who will."

We don't know who is responsible for the above quotation — the author is anonymous. But he knew what he was writing about.

Good salesmanship — the kind that keeps customers coming back for more — is a team effort. It requires a topnotch salesman to keep in touch with present customers' requirements and to search out the new customers necessary for continued growth. But he can't do the selling job alone. Those in actual contact with customers must be backed up all along the line — from the person typing the order all through the many other office and factory jobs to the machine operator producing the final product.

Even the best salesman can't keep a customer sold if delivery promises are broken or if the quality of our product is not up to expected standards.

We can't stay in business with one-time customers. They take too long to woo and win, to lose after the first order. Most of us never see our customers and many of us never see the product sold. But we belong to the sales team and can play an important part in the total selling job.

The extra effort that we put into our part may make the difference between winning or losing the business of the man who pays our bill — the customer.

Record Profits

(Continued from Page 1, Column 3)

our product lines, and some marketing innovations that worked out well. These internal factors helped to make what would have been a good year better." 1965 was the fifth straight year of improvement for Scovill.

"Our Hamilton Beach home appliance division just about doubled its sales in 1965", Baldrige reported. "Its best selling product was the 'hole-in-the-handle' electric knife, now number one in the country."

Baldrige said that all of the Scovill divisions had a profitable year in 1965. "The Mills division did better despite higher raw material costs because of high volume and some selective price increases. Our aluminum sheet business was slightly in the black after operating at a loss in 1964."

Our Closure division, said Baldrige, continued to post rising sales and profits. Already the industry's leader in snap fasteners, it became in 1965, the second largest producer and seller

Conn. Sales Tax Deduction Guide

In the past, the *BULLETIN* has published the Sales Tax Guide as a service for employees. This year, for the first time since it was introduced in 1960, the Connecticut Average State Sales Tax Table has been printed in the tax instructions being mailed to taxpayers in the state.

Taxpayers who itemize their deductions instead of taking the standard deduction on Form 1040 may find the table helpful in estimating the amount to claim for state sales tax on the 1965 tax returns. However, taxpayers are not required to use the table. If they wish, they may deduct the actual amount of state sales taxes paid.

A reminder, however, that the law requires taxpayers to substantiate any deductions claimed on their returns and, if requested, they must be prepared to do so. Ordinarily they will not be asked to produce records to support the sales tax deduction claimed unless it exceeds the amount shown on the table.

of zippers, through the acquisition of Conmar. "We are now a prime supplier to all apparel markets — work clothes, leisure and fashion."

Baldrige said the Schrader division, largest international producer of tire valves and related automotive accessories, increased its sales in 1965 and is beginning to reflect the operating economies of its two new southern plants. It has also just completed a new plant for aerosol products in New Hampshire.

"Our General Manufacturing division, a prime supplier of parts and assemblies for other manufacturers, also handles most of our government work and had an excellent year in 1965," Baldrige said. "The Oakville division, an important producer of notion and stationery supplies, has also brought its new southern plant into a more profitable operating position and has just completed plans for a sizeable addition."

In citing other factors contributing to the earnings improvement, Baldrige noted, "Improving our marketing in a good year for business has probably contributed more than anything else in achieving higher sales and profits. A fine working relationship with our unions and the good work of Scovill employees at all locations was also tremendously helpful in achieving better results in 1965."



Roger Huot Closing 40 yrs.—Jan. 27



Michael McEnerney Albert Boulanger Hot Forge 40 yrs.—Jan. 19



Gripper Eyelet 25 yrs.—Jan. 22



George Demske Grip. Eye. Tool 25 yrs-Jan. 6



George Hoebel Rod Extrusion 25 yrs.—Jan. 20



John T. Mitchell Trucking 25 yrs.—Jan. 24



Nicholas Monico Mfg. Metal Stores 25 yrs.—Jan. 11



John Muroff Lacquer Room 25 yrs.—Jan. 16



Ralph Orsini, Jr. Mfg. Tl. Supt. Of. Closure—Chicago 25 yrs.—Jan. 21



Charles Perriello 25 yrs.—Jan. 27



Frank Pugliese Gen. Mfg. Tool 25 yrs.—Jan. 16



M. Frank Urniezus West Machine 25 yrs.—Jan. 13

Service Anniversaries

John Denihan, Gen. Mfg. Tl. Room 25 years—Jan. 1, 1966

M. Carmen Lovetri, Attaching Mach. 25 years—Jan. 2, 1966

John Massarelli, Lacquer Room 25 years—Jan. 5, 1966

Charles Richards, Plant Protection 25 years—Jan. 7, 1966

M. Louis Pelosi, Screw Mach. Tool 25 years—Jan. 20, 1966

Richard DeMarest, Screw Mach. Tl. 25 years—Jan. 21, 1966

George Kritzman, Mailing Room 25 years—Jan. 25, 1966

Loris Strada, General Stores 25 years—Jan. 28, 1966

Stanley Zalaski, Screw Mach. Tool 25 years—Jan. 30, 1966

Charlie Howell, Rod Mill 10 years—Jan. 1, 1966

Willie Bennett, Closure—Dallas 10 years—Jan. 4, 1966

James McKelvey, New Milford 10 years—Jan. 6, 1966

Victor Dion, Strip Mill 10 years—Jan. 6, 1966

New Assignments

Closure Div.

VERNON H. RUSSELL - Chief Designer and Tool Engineer of the Waterbury Operations.

George Perugini, Gen. Mfg. Tool 10 years—Jan. 9, 1966

Pauline Forgione, Fuze A Assembly 10 years—Jan. 12, 1966

Mennato Paternostro, Casting 10 years—Jan. 12, 1966

Walter Timm, Strip Mill 10 years—Jan. 14, 1966

Viola Barbette, Cos. Quality Control 10 years—Jan. 15, 1966

Rahim Halim, Sanitation 10 years—Jan. 23, 1966

Magdalena Kudirka, Cosmetic Assembly & Packing 10 years—Jan. 23, 1966

Karate Exhibition Set for Feb. 17

The art of self defense and breaking techniques, as well as exhibition matches, will be featured at the SERA on Thursday, February 17th at 7 p.m.

Mr. Robert Cheezic, well known teacher of karate in the local area, and holder of the 2nd degree black belt, will direct the activities.

Exhibition matches will feature the American Tang Soo Do group.

The committee in charge of the affair includes Ben Bannick, Ed Borowski, Joe Fabiano, Joe Joyce, Tony Lacerenza, Ed McAvoy, Al Petrone.

Retirements

MARY KENNEY, press operator and bench worker in Cosmetic Finishing, retired as of January 1, 1966, with over 42 years' service.

HAROLD REED, die and scrap man in Rod Mill Extrusion, retired as of January 10, 1966, with 19.2 years of

Effective February 1, 1966

TERESA DAUNIS, press operator and bench worker in Press 2 - over 31 years' service.

NICOLA IANNACCI, pickler in North Mill Dryouts — 43 years.

FORTUNATA DINUOVO, press operator and bench worker in Cosmetic Assembly & Pack—42 years.

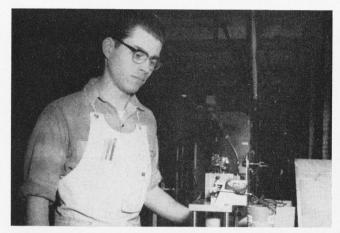
EUGENE O'CONNOR, watchman in Plant Protection — 23 years' service.

Training Course

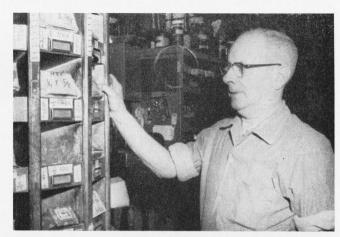


ELECTRICIAN. Kenneth Iris, Jr. graduated as of January 3, 1966, and has been assigned to the Electrical Dept.

Suggestion Contest Finds Many Areas of Improvement



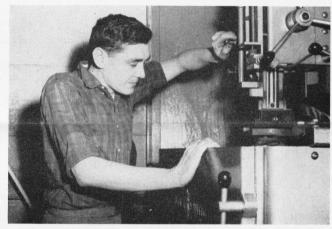
Partial Payments of \$120 and \$48 respectively went to Harry Heverling, Gen. Mfg. Tool Room, for two suggestions which both concerned adjustments on transmission modulators. One cut down operation time and the other enables operator to more readily adjust the pressure in the modulators.



\$479. was awarded to Edmund Boisvert of Manufacturing Eyelet Tool Crib. His suggested method of mixing lubricating solutions makes it possible to save both solution and material. It also resulted in the reduction of down time for the operator of the machine.



\$60. was the award presented to Mary Hanson of Hot Forge. She submitted a suggestion of converting a gauge used in the inspection of a fin blade, thereby eliminating the need for a new gauge.



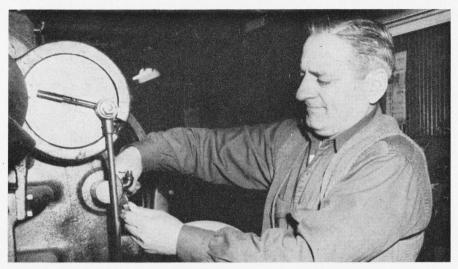
\$60. was awarded to Albert Klinzmann, Hot Forge, for his suggestion which simplified the method of making anodes for a machine used to make varied shaped holes in dies. Another of his suggestions is being studied at this time.



Frank Loffredo, Rod Mill Tool Crib, submitted six suggestions during the contest — all having to do with simplification on the improvement of tool and die life on both Lake Erie and Hydro presses. They are now being processed.



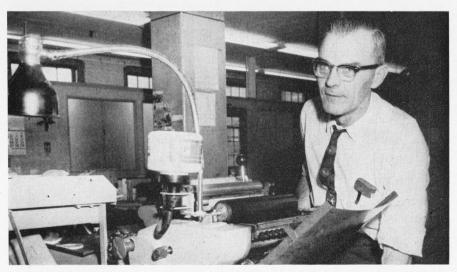
\$30. went to Mary Hudobenko of IBM Tabulating Dept. She suggested a method whereby pre-punched cards could be used in the operating departments with repetitive information, eliminating operation in Tab Dept.



\$60. was awarded to Salvatore LaFauci, Millwrights, who devised a method of saving replacement costs on belts by approximately 20-25%. The belts on the Heller saw were constantly wearing out and having to be replaced.



Angeline Maiette, Press 2, found that the wrist safety bands stretched and were therefore useless. She devised a new band, made up a sample, tried it and then turned in the suggestion. It is now in the hands of the Purchasing Department to be procured for use wherever necessary.



Edward Fredericks, Addressograph Dept., submitted a suggestion concerning elimination of typing Masters in situations where long runs or large numbers of copies must be made. It is being evaluated at the present time.

Girls' Club News

By Vi Pelletier & Mary Schifiliti

Hey, Big City—get ready, here they come! At press time, a fourth bus was being filled with Club members and friends who will invade the fine shops of New York on February 19th. Could be there's some planning of Easter outfits?

Our annual card party and Easter Fashion Show is planned for March 21st with Chairman *Cloe Read* in charge. The Council is also making plans for our annual banquet to be held in May.

Welcome to new member *Donna Cogswell*. Our roster now shows 567 active and 137 retired members.

Bowling news:—Nora Williams holds high average with 109, and high three game with 387; Henrietta Carisio holds high single with 158.

Like to see some busy bees? Look into the Club room in the SERA most any noonhour. Members, when available, are dropping in to pick up their knitting. President *Dorothy Chambers* has wool available for members to whip up into mittens to be sent with our Christmas baskets this year. Any member interested in joining the group is invited to call Dot at Ext. 2142 so that she will have supplies available for all.

Obituaries

ANTHONY PISKURA died on January 1, 1966. A cut-in sawyer in New Milford Tube Mill—6 years' service.

PASQUALE PRUSCINO died on January 4, 1966. Retired, Yard Dept. in January, 1955—38 years.

WILLIAM V. ALBANESE died on January 10, 1966. A steamfitter-plumber in the Pipe Shop—19 years.

Frederick Frenzel died on January 13, 1966. Retired, Connector Room, in January, 1955—27 years.

REXHIP SHAKER died on January 13, 1966. A pumpman in the Steam Dept.—15 years' service.

WILLIAM FINNEGAN died on January 16, 1966. A tester-electrician in East Plant Electrical Maintenance—19 years' service.

CLARENCE BUDD died on January 20, 1966. Retired, Milling & Grinding, in January, 1958—46 years.

C. WALTER CHILDS died on January 20, 1966. Retired Chief Construction Engineer, in July 1949—49 years.

Andrew Dubiel died on January 20, 1966. Retired, West Machine, in November, 1964—20 years.

Joseph Yutzler died on January 26, 1966. Retired, Receiving Dept., in January, 1955—46 years.

Skiing And Heart Health

(Dr. W. R. Butler relinquishes his column this month to publish an article written by Dr. Merritt H. Stiles, president of the U. S. Ski Association (1961-1965), and former vice president of the American Heart Association and Chairman of its Council on Clinical Cardiology.)

If your heart yearns for the highlands at the flutter of the first snowflake, you are not alone. Almost three million Americans took to ski slopes last season, and the sport's popularity is growing by leaps and slaloms.

While I would not recommend skiing for persons who have a serious heart condition, I do advocate it enthusiastically as a way to keep physically fit. And keeping physically fit helps protect against heart disease.

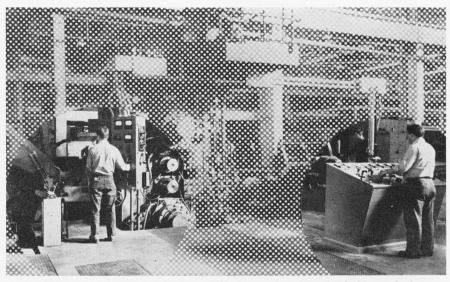
In fact, I sometimes wonder whether, if everyone started skiing in early childhood, and continued on with skiing or some other strenuous exercise on a year-round basis, there might not be a dramatic drop in the incidence of heart attacks.

The key word here is *year-round*. The year-round sedentary male who goes in for strenuous exercise on his vacation can get into trouble.

But even if you don't start skiing young, it's still worth a try. I only took up skiing at the age of 55. My first ski lesson quickly convinced me that skiing was by far the most enjoyable sport I had ever tried. I soon discovered also that, if I meant to ski actively during the winter, I had to keep in top physical condition the year round. As a result, 10 years later, I am in far better condition than I was at 55 — all thanks to skiing.

Let me emphasize that you should not undertake a strenuous sport like skiing in middle life without first getting an okay from your doctor. Make a date for a physical examination; it's a good idea even if you change your mind about venturing onto the ski slopes. And remember, your doctor may give you a green light even if you do have some type of heart trouble, provided it is under good control.

Next, get yourself in shape through a planned conditioning program, including stair-climbing, hiking and running—best continued year round. Get suitable equipment and learn how to adjust it. Sign up for instruction—take lessons from a qualified ski instructor, and continue your lessons at



YOUR SPOT—IS IT CLEAR, SAFE? There are times to think big and times to think small. Here's one time when it pays to think small—concentrating on your own particular work spot. It's a fact that, even in the "organized confusion" of a large plant, accidents and injuries usually happen at a work spot.

Safety Target _ Your Work Spot

The picture above puts you right on the spot—your own work spot. With so much action taking place all around, it becomes easy to forget the need to

intervals until you have become a competent skier.

If you go from near sea-level to a high altitude ski lodge, take it easy at first (for a few days if possible) to acclimate yourself to the thin air and adjust to the high altitude. Remember you will be calling on your heart to work harder than usual supplying oxygen to meet the heavy demands of strenuous exercise. Skiers who leap too abruptly from their sea-level swivel chairs to high altitude ski trails run risk of developing acute and even dangerous respiratory conditions.

Don't overdo. Skiing, particularly on a difficult terrain, when fatigue has impaired timing and coordination, may cause trouble even for the young and vigorous in body and spirit. A recent survey of skiing accidents near Anchorage, Alaska, showed the highest percentage of injuries occurred in the late afternoon, and that the most "accident-prone" were men under 20.

It's wise to stop *before* you get tired. And it is wise to forestall afternoon fatigue by a midday lunch and rest period.

If you will follow the rules of safe skiing—if you will persevere with your conditioning and instruction programs; you will find the greatest sports enjoyment you have ever known, and you will be doing yourself—and your heart—a favor.

give thought and attention to small work spots. To keep yourself in the clear, and safe, check this list against your own particular work spot:—

How is the floor area? Is it free of tripping hazards and oil spots?

Is there elbow room on the bench or work table?

Are unnecessary things cluttering the area?

Are the things needed to do the job at hand?

Are you dressed right for the job?

Are you giving full attention to doing it right the first time?

Plant Safety Committees suggest ways to improve work spots. Employees themselves, every day, give attention to their work spots. By so doing, the day goes better and with far less chance of an accident or injury.





NEW YEAR'S RETIREES FETED BY CO-WORKERS

Top:—Howard Morris (2nd left) and Harold Higgins (4th left) receive advice on leisure hours enjoyment from Casting co-workers as Foreman Andrew Raeburn listens in.

Bottom:—John Petrauskas (center) receives best wishes of Factory Supt. Leon Mayshaw as Press #1 Foreman Max Kohlbrenner waits to extend his co-workers' sentiments.

Top:—Mary Kenney (3rd right) is surprised to have former co-worker Marie Pinter (now retired) attend her retirement party in Cosmetic Finishing. Foreman Arthur Root and Tom Serendi enjoy her expression of pleasure.

Bottom:—Foundry workers gather round to pay tribute to Nicola Mangini who retired after 24.7 years of service.

Rod & Gun Club

By Walter Dziura

Installation of our new officers was held at the January 18th meeting, with Fred Kirschbaum directing the installation of President Paul Delage, Vice President Dom Cherubini and Secy-Treasurer Walt Dziura.

One of *Harold Rogers'* last official acts was a brief summary of the events in 1965. One of the outstanding facts was that fishing is improving every year at Woodtick. This is attested to by the increasing amounts of prizes paid out each year. All this improvement, as stated by *Harold*, was brought about by the Club's restocking and fertilization programs.

A pen and pencil set was presented to *Harold Rogers* and *Bob Fumire* for their many constructive years of leadership and devoted work. They were also accorded a standing ovation.

Paul Delage took over the reins, and appointed the following committees:—

Ways & Means—Ray Curtis

Banquet—

Fred Kirschbaum and John Capone Fishing—Bob Fumire

Children's Fishing Contest—Earl Tooker

Don LaBonte and Frank Porter
Membership—Dom Cherubini



ROD & GUN CLUB. Great plans are being formulated for members of the Scovill Rod & Gun Club by its recently elected officers—Vice President Domenic Cherubini, President Paul Delage and Secretary-Treasurer Walter Dziura.

Nominating-John Capone, Ray Curtis and Harold Rogers

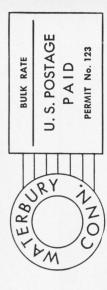
Auditing-

Tony Sebastian and Harold Rogers Rifle—Charles Carpentier

Work is progressing on the rifle range. Help is needed to paint the range. A large area is to be painted, too large for two or three men. It will be done with paint rollers where possible. If interested in helping, contact Fred Wilson or a Club officer.

Don't forget the dinner dance on Feb. 12th for an evening of fine food, dancing and fun.

Our next meeting will be held on Tuesday, Feb. 15, at 7:30 at SERA.



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SCOVILL BULLETIN

Editor Margaret E. Fenske Photographer

Adam Wolak

Published the first week of each month in the interest of Scovill men and women.

The deadline for classified advertising and news items is the 20th of the month preceding issue.

Our address: Scovill Bulletin, P.O. Box 1820, Waterbury, Conn.



WASTE DESTROYS PROFITS PROGRESS AND JOBS.

Classified Advertising

For Sale

2 girls' Columbia bicycles:—20", 24"; RCA table model 21" TV, good condition, owner bought portable. 758-9755 after 4 p.m.

Set of black marble bowling balls, 5" dia., weigh 3 lb., 11 oz., used very little; cost \$25, asking \$20. 755-6588 after 3:30 p.m.

2 Firestone snow tires, 6.70 x 15, like new, 2 new heavy duty tubes, 2 wheels, \$25; 2 slightly used Firestone tires, 6.70 x 15, \$15. 758-4141 after 4 p.m.

2 youth beds, complete, \$25. each, practically new, light wood. 754-6076 mornings or after 4 p.m.

Medium sized dog house; child's phonograph; girl's ice skates; pinball machine. 756-1828.

Girl's black English racer bicycle, excellent condition, \$25; women's white shoe ice skates, size 7, like new, \$5; young man's black shoe roller skates, size 8, never used, \$10. 753-6751 after 5:30 p.m.

Your Social Security

Important changes have been made in social security's disability program by the 1965 amendments.

Under the old law, a person could get disability benefits only if he had an impairment that was "permanent"... one which was expected to continue for a long and indefinite time.

Now, a disabled person may be eligible for social security disability benefits if he has a disability which is expected to last twelve months. Therefore, a person who is expected to recover and return to work may receive payments while he is severely disabled.

Although benefits may now be paid to people who are not expected to be permanently disabled, there has been no change in the degree of impairment that is considered disabling. Under the new law, as under the old, a person is considered "disabled" only if his impairment prevents him from doing any substantial work for which he is qualified by age, experience, and education.

Most disabled workers can receive benefits only if they have social security credit for five years of work in the 10-year period before their disabilities began.

Anyone who would like more information about the changes made in the social security disability program should get in touch with the Waterbury social security district office, at 236 Grand St. The phone number is 756-7475.

6-yr. old refrigerator, perfect condition, asking \$35. 758-4128 after 4 p.m.

Misses white figure skates, size 6, good condition, \$4. 753-6061.

2 lamps, mink fur coat, 2 wedding rings (lady's) one with diamonds; vacuum cleaner, other miscellaneous items. 753-4588.

Wringer-type washing machine, reasonable. 753-6826.

Hotpoint food waste disposal, 1/2 hp, \$15; wall exhaust fan, \$10; kitchen set: table, 4 chairs, \$30; All in good condition; 2 hydraulic automobile jacks, 1 regular bumper jack. 754-5748.

Reconditioned automatic washers, excellent condition. 755-7404 evenings.

23" TV console, swivel base, \$100; chrome kitchen set with 4 chairs, \$20; girl's water repellent, pile lined coat, size 12, \$12; girl's misc. clothes, size 10, 12. 754-2315 after 4 p.m.

Hi-Fi components (Monaural) \$75. 753-1914 after 6 p.m.

Sears Silvertone Medalist 21" television console model, 3 yrs. old; perfect condition; sacrifice for \$75. 755-6458 after 4 p.m.

Single bed, complete, \$25; also offwhite bedspread, mattress cover and pad, quilt, pillows, \$10. 756-0691 after 5 p.m.

Weight reducing exercycle, like new, \$20. 755-7918 after 1 p.m.

Wanted To Buy

Piano. 755-1272 after 5 p.m.

2 or 3-family house in Waterbury area, with heat, hot water, preferably with garage. Must be in good condition. 754-8372 after 3 p.m.

1/2 h.p. electric motor — 17 rpm. 754-5748.

Tenants Wanted

4 clean rooms, 2nd floor, water heater, storm doors and windows, bus at door, adults only. 755-5650.

Other

Garage wanted in vicinity of Cooke and Buckingham Sts. 754-3918 after 4:30 p.m. Found—lady's watch, found in West Plant. Call Plant Protection, Ext. 345.

Found—bracelet. 755-7250 after 5 p.m. Just for the taking—maple bunk bed and spring. 755-5101 after 3 p.m.

Retired Folks

All retired employees of the Waterbury and Oakville divisions are invited to attend the monthly meeting to be held at SERA on Tuesday, Feb. 15th at 1:30 p.m.

This is official notice of the meeting—no cards are being sent out this month.